



COMMUNITY BANKERS ASSOCIATION OF ILLINOIS

Webinar – On-Demand Web Link

Lending to Hemp Businesses, Including Recent USDA Interim Hemp Production Guidance

Tuesday, January 7, 2020

2 - 3:30 p.m.

The Hemp Farming Act of 2018, as passed in the 2018 Farm Bill, legalizes industrial hemp and hemp-derived CBD at the federal level. This is big news – an entire new industry of potential commercial borrowers waiting to hear about your products and services. Under the USDA's laws and regulations and subject to your state's laws, you can begin making loans and offering other products as soon as the 2020 growing season.

However, many financial institutions are understandably hesitant to serve hemp-related businesses, due to perceived risks and confusion about marijuana-related laws. Where do you start? How do you know a legal hemp crop from an illegal one? What ongoing due diligence and reporting is expected? Join us for answers to these questions and more in this jam-packed session.

HIGHLIGHTS

- Define what has been legalized under the Hemp Farming Act and USDA regulations
- Distinguish hemp-related, marijuana-related and CBD businesses
- Identify the unique loan needs for the commercial hemp industry
- Use tools to establish the initial and ongoing due diligence for these borrowers
- Understand recent USDA interim hemp production guidance

TAKE-AWAY TOOLKIT

- Sample hemp/CBD lending policy language
- Hemp/CBD enhanced due diligence worksheet
- Employee training log
- Interactive quiz

DON'T MISS THESE RELATED WEBINARS!

Deposit Account Series: Banking Cannabis Businesses: Hemp, CBD, THC & More on Thursday, February 13, 2020 & Hemp Farming Act: CBD, FAQs & Impact on Financial Services
Attendance verification for CE credits provided upon request.

WHO SHOULD ATTEND?

This informative session is designed for loan officers, branch managers, operations personnel, BSA officers and compliance officers.

ABOUT THE PRESENTER

Dawn Kincaid, Brode Consulting Services, Inc., began her banking career while attending The Ohio State University, Columbus. She has 17 years experience in client service, operations, information technology, administrative and board relations, marketing and compliance. Most recently, Kincaid served as the senior vice president of operations for a central-Ohio-based community bank, where she created and refined policies and procedures, conducted self-audits and risk assessments, and organized implementation of new products and services. Kincaid has served in the roles of compliance, BSA/AML, CRA, privacy and security officer. She has led training initiatives, prepared due diligence information, completed a variety of regulatory applications, and coordinated internal and external audits and exams.

THREE REGISTRATION OPTIONS

1. LIVE WEBINAR

The live webinar option allows you to have one telephone connection for the audio portion and one Internet connection (from a single computer terminal) to view online visuals as the presentation is delivered. You may have as many people as you like listen from your office speaker phone. Registrants receive a toll-free number and pass code that allow entrance to the seminar. The session is approximately 90 minutes, including question and answer sessions. Seminar materials, including instructions, PIN number, and handouts are emailed to you prior to the broadcast. You need the most-current version of Adobe Reader available free at www.adobe.com.

2. ON-DEMAND WEB LINK**

Can't attend the live webinar? The ON-DEMAND WEB LINK** is a recording of the live event including audio, visuals, and handouts. We even provide the presenter's email address so you may ask follow-up questions. Within five business days following the webinar, you are provided with a web link that can be viewed anytime for the next six months. This link expires six months after the live program date.

3. BOTH LIVE WEBINAR AND ON-DEMAND WEB LINK**

Options 1 and 2 described above.

NEW! Listen to the on-demand web link on your iPad, iPhone, Android. Instructions will be emailed to you with the on-demand link.

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AFFORDABLE TRAINING, WHEN AND WHERE YOU CHOOSE

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Choose Your Training Option:

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