# CBAI's Account Titling Seminar



One Mission. Community Banks

- Opening New Accounts
- Customer Identification Program
- FDIC Insurance
- Financial Elder Abuse
- Trust Accounts
- Representative Payee Accounts
- IOLTA
- Estates
- Business Accounts

- Minor Accounts
- Power of Attorney
- Handling of a Deceased Person's Accounts
- Uniform Transfer to A Minors Act
- Authorized Signers
- Operational Issues

Live E-Classroom Seminar via Zoom on December 1, 2020

OR

On-Demand Recorded Session



## Course Introduction

This seminar is designed for new account representatives, tellers, and head tellers who need to understand the various types of account ownerships that exist – from single account owners through corporations. You learn what the different ownership types represent and how to make sure you are opening the proper type of account for your customer. In addition, the seminar covers Customer Identification Program requirements and FDIC Insurance, as well as stop payments, forgeries, and other operational issues that front line staff face on a daily basis.

## Who Should Attend?

All new account representatives, tellers, and head tellers would benefit from attending this seminar.

## About the Presenter

### What Others Have Said:

"Bryan is an energetic and animated speaker. I learned very in-depth information and the manual provided is a great resource."

> Jennifer Fabish, Assistant Teller Supervisor North Central Bank, Hennepin

"Excellent speaker. All tellers should attend this seminar."

Ruth Dasenbrock, Teller The First National Bank of Dieterich

"I really enjoyed Bryan's energy and humor throughout this seminar. He had an answer or resource suggestion for every question."

> Kate Alsup, CSR West Central Bank, Ashland

"I learned a lot during this seminar. All the account titling information was mapped out to reference later in a very clear view."

> Brandy Sikora, Branch Manager Southern Illinois Bank, West Frankfort

Bryan Fetty brings more than 26 years of banking experience to Young & Associates, Inc. A former vice president of a mid-sized community bank, Fetty's primary expertise is on the operations side. His experience includes bookkeeping and proof operations, teller operations, branch administration, call center, marketing, and training, as well as deposit compliance. At Young & Associates, Inc., Fetty works in the product division and assists with product development and management for all the major divisions of the company. In addition, he consults with banks, performs in-bank training, presents seminars, and assists with the development and maintenance of the corporate website.

This seminar is provided by Young & Associates, Inc., a team of management consultants who provide consulting, outsourcing, and educational services to community financial institutions nationwide and overseas for more than 30 years. In total, the consultants at Young & Associates have published more than 30 books and several hundred articles on banking. Serving community banks since 1978, they provide training to more than 2,000 bankers each year and are committed in helping community banks reduce the regulatory burden and improve bank/regulatory relations.

## Key Topics

- Opening the New Account
- Customer Identification Program
  - Customer Due Diligence
  - · Beneficial Owners
- FDIC Insurance
- Financial Abuse of Elders
- Trust Account
  - Living trusts
  - Individual and joint trusts
  - Revocable vs. irrevocable
- Representative Payee Accounts
- IOLTA
- Estates

- Business Accounts
- Minor Accounts
- Power of Attorney
- Handling a Deceased Person's Account
- Uniform Transfer to Minors Act
- Authorized Signers
- Operational Issues
  - Stop payments
  - Proper endorsements
  - · Stale checks
  - Forgeries



Regular Pricing

## Registration Fees

## **Cancellation Policy**

Registrants cancelling two days prior to each seminar receive 100% refund; one day prior, 50%; the day of the seminar, no refund. All cancellations must be made in writing prior to the seminar day. Invoices and training materials will be sent to all "no shows."

CDD members receive a 10% discount.

#### CBAI MEMBER

First Person Live Zoom Session	\$265
Each Additional Live Zoom Session	\$245 each
On-Demand Recorded Session	\$500 bank

#### \*\*PROSPECTIVE-MEMBER

First Person Live Zoom Session	\$465	
Each Additional Person Live Zoom Session	\$445	each
On-Demand Recorded Session	\$1,000	bank

<sup>\*\*</sup>Only financial institutions/firms eligible for CBAI membership.

#### **Zoom Seminar Information**

For this live E-Learning Seminar, we are using Zoom Video Conferencing. Each participant receives an email from Melinda McClelland at CBAI, melindam@cbai.com, to login. Participants also receive their seminar manual via this email. Each participant needs a computer or iPad to participate, but do NOT need a webcam. During the live presentation, participants can ask questions of the presenter and answer poll questions.

The On-Demand Recorded Session will be emailed to participants approximately one week after the live program takes place on December 1. Your entire bank can utilize this session for training as it includes the video from the day of the program, plus the exact same handout materials as the live session. For more information, please contact Melinda at CBAI at 800/736-2224 or via email at melindam@cbai.com.



ACCOUNT TITLING & OTHER OPERA' LIVE E-CLASSROOM SEMNAR VI DECEMBER 1, 2020		Dates and Locations Live E-Classroom Seminar via
ON-DEMAND RECORDED SESSION	NC	Zoom: December 1, 2020
Please Print		OP
Name of Bank		OR
Address		On-Demand Recorded Session
City, State, Zip		Agenda Zoom log-in begins around 8:50
Tel. No		a.m. The seminar runs from 9 a.m to approximately 4 p.m. There wil
Name/Title		be a one-hour break for lunch at noon.
E-Mail		CBAI is a registered Public Ac-
Name/Title		counting Continuing Professional Education (CPE) provider by the
E-Mail I have special needs, please conta		Illinois Dept. of Financial and Professional Regulation.
I have special needs, please conta	ct me before the seminar.	
Please select your payment method Check Enclosed Pay at Door	Check in Mail Credit Card*	For More Information Tracy McQuinn, Senior Vice President Melinda McClelland, Vice President
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Fax it in: (217) 585-8738



Call it in: (800) 736-2224 (*Illinois only*)



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