



Community BancService Corporation, Inc.[®]

One Mission. Community Banks.[®]

CBSC-Regency Extend Supplies and Apparel Purchasing Agreement *CBAI Members Receive a Special One-Time 25% Discount**

Springfield, IL (March 18, 2021) – Community BancService Corporation, Inc. (CBSC), the business services subsidiary of the Community Bankers Association of Illinois (CBAI), the only state trade association that exclusively serves Illinois' community banks, announced today that it has extended its agreement with Regency360 as a CBSC Preferred Provider through 2026. The new five-year agreement ensures CBAI members continue to receive exclusive discounts and improved access to Regency's Corporate Store and Inventory Purchasing and Management Platform.



To celebrate this milestone, Regency is offering CBAI members a one-time 25% discount on print and promotional items not previously purchased from Regency.*

"The five-year extension of this partnership demonstrates Regency's commitment to provide community banks with the tools to help acquire, distribute, track and control the cost of managing their supplies and printed material inventory," said John Bybee, Regency sales executive.

"Since the program's inception, nearly 70 CBAI member banks have purchased supplies, printed products and promotional material through the Regency platform and saved more than \$500,000, which does not reflect time saved from improved efficiency managing the procurement, distribution and billing process," said Mike Kelley, CBSC president. *"We are pleased to continue our partnership with John Bybee and the Regency team."*

"As we emerge from the pandemic, community bankers recognize the importance of branding through the use of corporate apparel," said Jeff Bonnett, chairman of the CBSC Board of Directors and president of Havana National Bank. *"For employees, it fosters identification with the bank's values and mission. Additionally, it establishes a dress code that is both professional and comfortable. Customers tend to associate corporate apparel with well-run and well-established businesses, and it reinforces a feeling of reliability."*

For more information about the CBSC-Regency Corporate Store and Inventory Purchasing and Management Platform, or the special 25% discount*, please contact [John Bybee](#) at 217/653-4028.

***The discount applies exclusively to print and promotional products that have not been previously purchased through Regency. Office supplies, furniture and equipment are ineligible. This offer expires on May 1, 2021. Additional restrictions may apply. Please contact [John Bybee](#) for more details.**

